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Benefits

[Stop paying too much tax](#)

Get the most from your salary and keep more money in your pocket with Salary Packaging. It's a great way to reduce the amount of tax you pay on everyday expenses, like running a car. Packaged expenses are paid from your pre-tax salary, reducing your taxable income and leaving more in your pocket to spend on the things you want.

[Novated Leasing Latest vehicle offers](#) [Novated Lease Calculator](#) [Contact us](#)

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Novated Leasing

Stop dreaming, start driving.

A FleetPartners Novated Lease is a stress-free, cost-effective way to get, and run, a new or used car. You won't even have to wait to start saving – immediately save thousands in GST on the purchase price and then even more savings when running it! So, make that dream car a reality.

[Vehicle specials](#) [Novated Lease Calculator](#) [FAQs](#) [Contact us](#) ['Novated' driver portal](#) ['MyCar' driver portal](#)

[Novated leasing enquiry](#)

[View our latest Novated Lease vehicle specials.](#)

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[Novated driver support hub](#)

Find all the information you need to manage your novated lease in the **novated driver support hub**. Learn more about your quotes and applications, explore the features of your lease, get tips on managing your lease day-to-day and find out what happens at the end of your lease term, all in one easy-to-browse resource library.

[View our latest Novated Lease vehicle specials.](#)

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Find everything you need to confidently manage novated leasing for your team in the **novated employer support hub**. From setting up your program and understanding your employer obligations to navigating payroll, reporting and day-to-day administration, you'll find the answers to all the most commonly-asked novated leasing questions in this employer resource centre.

[View our latest Novated Lease vehicle specials.](#)

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Get a great deal on your next car

Check out our latest offers on a range of petrol and electric vehicles and find out just how much you can save with a Novated Lease.

[Mitsubishi Triton MV GLX+](#) [BYD Atto 2](#) [Ford Everest](#) [Tesla Model 3](#) [Mercedes Benz EQA](#) [BYD Sealion 7](#)

[View our latest Novated Lease vehicle specials.](#)

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The benefits of leasing really stack up!

Business leasing lets you focus on running your business and servicing your customers, while we take care of all the time-consuming vehicle administration, maximise your tax savings, and free up cash.

[Industries we work with](#) [Customer stories](#) [Leasing solutions](#) [Business Operating Lease Calculator](#) [Business insights](#) [Contact us](#)

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Pablo and Rusty's outsourced their fleet management to us.

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[Fully Maintained Operating Lease](#)

Take control of your vehicles in one easy step

With a Fully Maintained Operating Lease, easily consolidate most running and maintenance costs into one monthly payment, with flexible terms from 3 to 5 years. Get personalised support by our dedicated FleetPartners team who look after your drivers and vehicles.

[Fleet services](#) [Vehicle specials](#) [Journey to Carbon Zero Business](#) [Operating Lease Calculator](#) [Customer stories](#)

[Contact us](#)

Pablo and Rusty's outsourced their fleet management to us.

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[Sale and Leaseback](#)

Unlock the cash in your vehicles

We can purchase your business vehicles and lease them back to you. Get a cash injection into your business, remove the risk with of owning depreciating vehicle assets, plus get all the benefits of business leasing.

[Read more](#) [Contact us](#)

[Sales and leaseback enquiry](#)

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[Truck leasing](#)

Ready-built truck leasing gets the job done.

A ready-built truck might be a better alternative when your ute is at capacity. Commercial truck leasing offers ease, flexibility, savings, and the vehicle you need. We can help you find a great ready-built solution for your business needs.

[Truck offers](#) [Vehicle procurement](#) [Contact us](#)

[Truck leasing enquiry](#)

Pablo and Rusty's outsourced their fleet management to us.

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Check out our latest vehicle ranges and lease offers

We lease an extensive range of vehicle makes and models and the buying power to get you the best deals.

[Kia EV3](#) [Mitsubishi Outlander](#) [Toyota Hiace](#) [Mitsubishi Triton](#)

[New vehicle special enquiry](#)

Pablo and Rusty's outsourced their fleet management to us.

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[Why enterprise leasing?](#)

Get a high-performing, sustainable fleet for the future

Whether your enterprise fleet consists of 20 or 5,000 vehicles, leasing with FleetPartners gives you access to the experts that work alongside your teams. As well as highly competitive wholesale funding and innovative fleet insights and reporting, we help you achieve your goals whether that is to meet emissions targets or fleet optimisation.

[Leasing solutions](#) [Fleet services](#) [Driver app](#) [Contact us](#)

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A sustainable fleet: a 'good' choice.

[Start your journey to carbon zero](#)

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[Fully Maintained Operating Lease](#)

Free up capital and improve your driver experience

Keep your vehicles well maintained and safe on the road with our Fully Maintained Operating lease product. We manage it all for you from vehicle ordering through to keeping your vehicles serviced, well maintained and reporting to give you transparency on your fleet.

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A sustainable fleet: a 'good' choice.

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Unlock the cash in your vehicles

Turn your depreciating assets into cash to use in other areas of your enterprise. Call on our fleet expertise to easily transition your vehicles, upgrade your fleet, and guide you on the right vehicle mix for the job that needs to be done.

[Learn more](#) [Contact us](#)

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A sustainable fleet: a 'good' choice.

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[Heavy Commercial](#)

Lean on our specialist expertise for all your truck needs

Our dedicated team of heavy commercial truck leasing specialists including trade qualified technicians who can manage all aspects of your heavy fleet. We help your enterprise understand asset requirements and build bespoke solutions to cater to your needs.

[Learn more](#) [Contact us](#)

A sustainable fleet: a 'good' choice.

Start your journey to carbon zero

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Great employee and business outcomes

We've simplified novated leasing and salary packaging (also known as salary sacrificing). Offering your employees a great range of benefits so you can attract, build, and retain a stronger, more loyal workforce without shouldering the admin or cost burdens.

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A sustainable fleet: a 'good' choice.

Start your journey to carbon zero

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Pricing is currently under review, please fill out the form below and one of our team will be in touch shortly.



Sorry...no image is available

TESLA

MODEL Y

**TESLA MODEL Y PREMIUM
REAR-WHEEL DRIVE**

Change car

Let's get you connected with our team

Help us prepare your quote by sharing your vehicle and usage details, alternatively you call us on 1300 666 001.

What vehicle are you looking to lease and for how long?*

Tesla Model Y

of Kilometers you expect to drive in a year?*

5,001 - 15,000 km (Daily commutes)

Your Gross Annual Income?*

300000

Who you are employed with?*

East Metropolitan Health Service

Do you currently have a Novated Lease with us?*

Yes

No

1/2

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What your lease includes



Car finance



Comprehensive Insurance



Scheduled servicing



Replacement tyres



Fuel & lubricants



Re-registration

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Tools and calculator

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